

**Northeast Elite Hereford Sale**  
**Sale Date: September 10, 2022 at Noon**  
**Trowbridge Farm, Ghent, NY**  
**Nomination Form**  
**Return by July 1, 2022**

*Please complete and include the following for each animal consigned:*

- *Copy of registration paper*
- *Nomination fee*

**Please review the documents ‘Cattle Selection’, ‘2022 Northeast Elite Hereford Sale DNA and Parentage Requirements’ and ‘Show Steer Information’.**

Indicate number of animals you plan to consign in each category below and complete page 2 for each animal.

- \_\_\_ Cow/Calf
- \_\_\_ Bred Cow with Calf due after September 15, 2022
- \_\_\_ Bred Yearling Heifer
- \_\_\_ Open Yearling Heifer
- \_\_\_ Heifer Calf
- \_\_\_ Registered Show Steer –See attachment for additional requirements
- \_\_\_ Confirmed Hereford Pregnancy in a Recipient
- \_\_\_ Right to Flush
- \_\_\_ Embryos
- \_\_\_ Semen

***Nomination Fee – A \$50.00 nomination fee for each consignment is required with the nomination form. Please Note: For Cow/Calf nominations the required fee total is \$50.00 per pair. The nomination fee is considered as sale income and there are NO REFUNDS of the nomination fee.***

**PLEASE NOTE: Cows must be 5 years of age or younger.**

**Please complete the information below as you would like it to appear in the catalog.**

Name:	
Farm Name:	
Address:	
City, State Zip:	
Phone:	
Email:	
Website:	

Questions: Please contact your Association member listed below:

New England Hereford Association	Wayne Budney	(860) 573-2829	wbudney@yahoo.com
	Kevin Woolam	(860) 559-3537	kewoolam@gmail.com
New Jersey Hereford Association	AJ Stahowski	(908) 240-5504	ajstahoski.dds@gmail.com
New York Hereford Breeders	Zack Welker	(585) 749-0381	zack@skherefords.com
	Chris Dermody	(585) 245-4843	chrislh005@aol.com

Photo to be used? Yes / No	Photos must be emailed to neelitesale@gmail.com by <b>July 1, 2022</b>		
Animal Name:			
DOB:			
Registration Number:			
Tattoo:	<b>RE:</b>	<b>LE:</b>	
Dam Registration Number: (AHA requires)			
Calf at Side? Yes / No	Complete Calf Information in lower section		
Animal Sells:	<b>BRED</b>	<b>OPEN</b>	
AI Date:			
AI Sire Name:			
AI Sire Registration Number:			
Pasture Exposure Date Range:			
Natural Service Sire Name:			
Natural Service Sire Registration Number:			
<b>CALF INFORMATION</b>			
Calf Name:			
Calf Registration Number:			
Calf DOB:			
Calf Sex:	<b>Heifer</b>	<b>Bull</b>	<b>Steer</b>
Calf Tattoo:	<b>RE:</b>	<b>LE:</b>	
Calf - Full name of sire			
Sire Registration Number:			

(Please feel free to enter any specific information you would like included in the footnote.)

---



---



---



---



---

*(Make additional copies as needed)*

**Checks should be made out to: *Northeast Elite Hereford Sale***  
**Please return to: Kathi Wagner, 83 Howard Hall Road, Catskill, NY 12414**

Owner Signature \_\_\_\_\_ Date \_\_\_\_\_

## **SUGGESTIONS FOR CATTLE SELECTION**

Every effort is being made to promote and advertise your cattle. However, the most critical aspect to assure you receive the highest dollar possible for your cattle is to select cattle that will be popular with potential buyers.

Below are suggestions in your selection of cattle for the sale.

- Cow/Calf pairs with the calf born prior to April 1, 2022, the cow is rebred (cow safe with expected calving by March 31, 2023) and bred by an AI bull. This combination and breeding decisions will most likely provide consignors with a price premium.
- Cow/Calf pairs that are bred later and/or bred to your “walking bull” will still provide consignors with a higher payout than simply consigning a bred cow, bred heifer or heifer calf.
- If you plan to consign a fall calving Cow or a Bred Heifer, we recommend selecting cattle that are long bred and bred by an AI bull to maximize the amount you receive for these types of cattle.
- Single Lot Heifer calves and Steers need to be high enough quality AND “halter broke” to attract juniors looking for show prospects.

## **IMPORTANT NOTES**

- The Industry Standard for consignment sales is in the range of 20%. The 2019 and 2021 Consignor Sales costs were 12% and 15%. Every effort is being made to promote the sale to assure active bidding by buyers, while keeping a close eye on minimizing expenses. This year’s goal is to match the consignor expenses range we realized from the last two sales.
- We continue to expand the Junior Incentive program we began in 2019. Currently, our plan is to award six (6) credit vouchers, each valued at \$800 per awardee, towards the purchase of an animal at the sale. Most if not all youth awardees will likely plan to show their new purchases during the fall 2022 show season. If you are planning on consigning a young animal to the sale, it may benefit you to spend some time with the calf, so it is “broke to tie”.
- For safety reasons and the facility set-up, the sale will NOT provide a tie rack OR allow owners to bring their calves into the ring on a halter.
- The sale catalog can provide information on whether your cattle lot(s) are “halter broke” or “broke to tie”. Providing this information in the catalog may provide you with a marketing tool to expand interest in your consigned lot.

## 2022 Northeast Elite Hereford Sale DNA and Parentage Requirements

### **REQUIREMENTS**

- All cattle (regardless of age) consigned to the sale must be DNA tested for the Genomic Profile + MD Abnormality Test. The testing includes profile, genetic abnormalities, GE-EPDs and parentage paired with MD (Mandibulofacial Dysostosis) test.

These requirements assure new owners are guaranteed parentage accuracy and cattle are free of any known genetic defect.

### **REASONS FOR TESTING**

- The American Hereford Association (AHA) is dedicated to continually building a powerful genetic evaluation and providing additional reliability to traits of interest for Hereford breeders and their customers.
- Correct parentage allows for the most accurate analysis of the animals in the genetic evaluation. AHA has found that roughly 8% of all registered animals come back with unintentional misidentified parentage. The 2021 sale identified 5 parentage discrepancies which were resolved prior to the sale.
- The AHA has identified five genetic defects - Hypotrichosis (HY), Dilutor (DL), Idiopathic Epilepsy (IE), Maple Syrup Urine Disease (MSUD) and most recently Mandibulofacial Dysostosis (MD).
- Animals tested with the genomic profile increases the accuracy and reliability of their EPD profile.

### **PLEASE NOTE:**

- Genetic testing results normally take eight (8) weeks.
- The cost of the Genomic Profile paired with the MD is \$55.
- Ordering Tests – There are two ways to order a DNA sample submission form.
  - If you are MyHerd user, you can order the test online.
  - Both MyHerd users and non-users can contact the AHA customer service staff at (816) 842-3757 with the registration number and request the test(s).

**IMPORTANT NOTE: The normal time frame for receiving results from the DNA test is eight (8) weeks. Please plan your submission accordingly to assure we have the time necessary to include the results in the catalog. If you need any assistance or guidance in meeting the above requirements, please feel free to contact neelitesale@gmail.com or (518) 945-2638.**

## Show Steer Nomination Information

- A limited number (maximum of 6) steers will be accepted for the sale.
- The steers must have been calved after January 1, 2022 and prior to April 30, 2022.
- Consignment Fee is \$50.00 per calf.
- All steers must be registered by the American Hereford Association (AHA) and out of a registered sire and dam.
- A maximum of two (2) steers per consignor.
- Nominations are a first come, first served basis.

**Please Note: DNA Testing is NOT required for this group of steers.**